

Code No: R15MBA06

**MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**  
(Autonomous Institution – UGC, Govt. of India)  
**M.B.A IYearI Semester Supplementary Examinations, October/November 2020**  
**Business Law and Regulation**  
(MBA)

<b>Roll No</b>										
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**Time: 2 hours****Max. Marks: 75**

Answer Any **Four** Questions  
All Questions carries equal marks.  
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1. Define Breach of Contract. Explain Remedies for Breach of Contract
  
- 2 a) State briefly the duties of an agent to the principal  
b) Write notes on:
  - i Agency by estoppels
  - ii Agency by Holding out
  
- 3 What do you mean by Advanced Tax? Explain the procedure of payment of Advance Tax in detail
  
- 4 Explain Holder- Holder in due course
  
- 5 Explain the Assessment Procedure under Income Tax Act -1961
  
- 6 Explain the Basic concepts of VAT
  
  
- 7 Explain the role played by Foreign Investment Promotional Board to regulate FDI in to Indian Economy
  
- .8.Explain Various types of Meetings under Company's Act,1956

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**Code No: R15MBA05****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****M.B.A I YearI Semester Supplementary Examinations, October/November2020****Organizational Behavior****(MBA)**

<b>Roll No</b>									
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**Time: 2 hours****Max. Marks: 75**

Answer Any **Four** Questions  
All Questions carries equal marks.

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- 1 a) Discuss about the challenges and opportunities of Organizational Behaviour.  
b) Briefly explain about OB Models.
- 2 a) Define Organizational Behaviour. How OB Knowledge can be used in organization?  
b) Enumerate the need and importance of OB
- 3 a) Define perception. How perception influences the productivity of an individual in the organization ?  
b) What is meant by attitude? Explain the various approaches to understanding attitude.
- 4 a) Discuss a few determinants of personality.  
b). Discuss various factors influencing job satisfaction.
- 5 a) What are the different types of groups found in a large scale organisation?  
b) Explain the external factors influencing formal groups
- 6 List out important characteristics of a team. What are various types of team? Explain
- 7 a) Define Leadership. List out theories of leadership  
b) Define 'motivation'. Critically examine Herzberg's theory on motivation
- 8 a) How are the various types of conflicts in an organization resolved?  
b) What is Organizational change? Mention its characteristics and significance in detail.

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Code No: R15MBA04

**MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**

(Autonomous Institution – UGC, Govt. of India)

**M.B.A I YearI Semester Supplementary Examinations, October/November 2020****Research Methodology and Statistical Analysis****(MBA)**

<b>Roll No</b>									
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**Time: 2 hours****Max. Marks: 75**

Answer Any **Four** Questions  
All Questions carries equal marks.

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- Discuss the need and objectives of research. Also explain the various steps involved in the research process.
- a) Explain the various types of research designs listing their utility in business research.  
b) Explain what is meant by a Questionnaire. Explain its construction and how can a good quality questionnaire be developed?

- Calculate median from the following data.

Wages (Rs.)	30-35	35-40	40-45	45-50	50-55	55-60	60-65	65-70
Number of workers	12	18	22	27	17	23	19	8

- a) Calculate Karl Pearson's coefficient of skewness from the data.

Marks	0-10	10-20	20-30	30-40	40-50
Frequency	8	11	26	9	6

- b) Explain the purpose and importance of classification and tabulation of statistical data.
- Obtain the two regression equations and coefficient of correlation from the data given below.

Marks in Economics:	25	28	35	32	31	36	29	38	34	32
Marks in Statistics:	43	46	49	41	36	32	31	30	33	39

- Calculate Pearson's coefficient of correlation between advertisement cost and sales as per the data given below:

Advertisement Cost (in thousands Rs.)	39	65	62	90	82	75	25	98	36	78
Sales (in lakhs Rs.)	47	53	58	86	62	68	60	91	51	84

- Memory capacity of 9 students was tested before and after training. State whether the training is effective.

Students	1	2	3	4	5	6	7	8	9
Before	10	15	9	3	7	12	16	17	4
After	12	17	8	5	6	11	18	20	3

8 Find four yearly moving averages and comment.

Year	1	2	3	4	5	6	7	8	9	10	11	12
Income( Rs.)	1,5 00	2,0 50	3,6 50	4,5 50	3,0 69	4,0 52	2,7 95	3,0 79	5,1 87	5,2 90	6,0 94	5,5 82

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